

Nabaltec

Germany - Chemicals/ Specialty Chemicals



HAUCK & AUFHÄUSER
PRIVATBANKIERS SEIT 1796

Buy (old: Buy)

Price target: EUR 15.00 (old: EUR 15.00)

Price:	EUR 11.00	Next result:	Q3 25.11.14
Bloomberg:	NTG GR	Market cap:	EUR 88.0 m
Reuters:	NTGG.DE	Enterprise Value:	EUR 148.4 m

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Sound Q3 results expected / on track to reach targets

Nabaltec will release Q3 results next Tuesday. **Sales are seen to post healthy organic growth of 7% yoy to € 36.2m in Q3.** Growth should be driven by Functional Fillers (2/3rd of sales) benefiting from an unbroken structural demand for environmental friendly flame retardants and supported by a large customer win in the US as well as the ramp up of the distribution partnership with Sumitomo Chemical in Asia.

Sales growth should translate into **sound EBIT growth of 8% yoy to € 3.5m posting a EBIT margin of 9.6%** even though Q3 being traditionally a seasonally weaker quarter and despite the fact that the company has to cope with an increase in personnel expenses by c. 10% yoy in 2014 inflated by the compensation for a wage sacrifice in 2012/2013. **EPS is seen flat at € 0.17** despite a decline in quarterly interest expense to € 1.0m (€ 1.3m in Q3 '13) due to a extraordinary high tax rate of 38%, which is temporary inflated by a built up of deferred taxes (last year only 13%).

	Q3 2014 est	Q3 2013	yoy	9M 2014	9M 2013	yoy
Sales	36.2	33.8	7.0%	109.2	102.6	6.4%
EBIT	3.5	3.2	7.9%	10.1	9.1	11.1%
<i>EBIT margin</i>	<i>9.6%</i>	<i>9.5%</i>	<i>+ 0.1 pp</i>	<i>9.2%</i>	<i>8.8%</i>	<i>+ 0.4 pp</i>
EPS	0.17	0.17	-2.1%	0.56	0.44	26.8%

Source: Company data; Hauck & Aufhäuser

Most importantly, we **expect management to confirm its outlook for 2014** to achieve mid single digit sales growth and an EBIT margin on at least last year's level as order trends seem to have remained sound. Given that Q4 '13 was particularly weak suffering from de-stocking, **Q4 '14 should show a strong yoy improvement with double digit sales growth. Even more, EPS should be boosted** as last year was biased by exceptionally high interest expense due to the early termination of its bond.

Tighter regulations limiting the use of toxic halogenated flame retardants and comments from OEMs as well as cable producers provide confidence in the **healthy growth for halogen free flame retardants.** Also, the increasing usage of lithium ions batteries (volume seen to explode by 100x by 2017) where Nabaltec's boemite is used in the separation foils to prevent heating and explosion should add growth impulses. This structural growth potential and the expected de-leverage is not reflected in the valuation. Given the **high financial leverage the returns potential for equity holders looks significant. Remains a BUY, PT € 15 conservatively based on FCFY '15E.**

Y/E 31.12 (EUR m)	2010	2011	2012	2013	2014E	2015E	2016E
Sales	112.7	129.0	129.2	132.9	144.5	156.0	167.0
Sales growth	54 %	14 %	0 %	3 %	9 %	8 %	7 %
EBITDA	14.3	20.6	18.8	19.8	22.5	26.1	29.2
EBIT	6.5	12.5	10.0	10.5	12.9	16.5	19.5
Net income	1.8	3.6	2.1	2.6	5.7	8.3	10.3
Net debt	52.9	60.7	55.2	50.8	41.5	32.7	25.8
Net gearing	115.0 %	121.4 %	111.7 %	99.4 %	72.3 %	50.0 %	34.6 %
Net Debt/EBITDA	3.7	2.9	2.9	2.6	1.8	1.3	0.9
EPS pro forma	0.22	0.45	0.26	0.33	0.71	1.04	1.28
CPS	0.40	0.27	1.31	0.17	1.48	1.39	1.22
DPS	0.00	0.00	0.00	0.06	0.17	0.29	0.43
Dividend yield	0.0 %	0.0 %	0.0 %	0.5 %	1.5 %	2.7 %	3.9 %
Gross profit margin	46.0 %	48.8 %	48.0 %	48.7 %	47.9 %	48.3 %	48.4 %
EBITDA margin	12.7 %	15.9 %	14.6 %	14.9 %	15.6 %	16.7 %	17.5 %
EBIT margin	5.8 %	9.7 %	7.8 %	7.9 %	8.9 %	10.6 %	11.7 %
ROCE	5.3 %	9.1 %	7.3 %	7.3 %	8.7 %	11.3 %	13.5 %
EV/sales	1.4	1.3	1.2	1.2	1.0	0.9	0.8
EV/EBITDA	10.8	7.9	8.6	8.0	6.6	5.4	4.6
EV/EBIT	23.5	13.0	16.1	15.0	11.5	8.5	6.8
PER	49.5	24.2	42.7	33.3	15.4	10.6	8.6
Adjusted FCF yield	5.6 %	7.1 %	6.4 %	6.8 %	8.0 %	9.8 %	11.3 %

Source: Company data, Hauck & Aufhäuser Close price as of: 20.11.2014



Source: Company data, Hauck & Aufhäuser

High/low 52 weeks: 12.00 / 8.25

Price/Book Ratio: 1.5

Relative performance (SDAX):

3 months 6.2 %

6 months 2.5 %

12 months 26.5 %

Changes in estimates

		Sales	EBIT	EPS
2014	<i>old:</i>	144.5	12.9	0.71
	Δ	-	-	-
2015	<i>old:</i>	156.0	16.5	1.04
	Δ	-	-	-
2016	<i>old:</i>	167.0	19.5	1.28
	Δ	-	-	-

Key share data:

Number of shares: (in m pcs) 8.0

Authorised capital: (in € m) 4.0

Book value per share: (in €) 7.2

Ø trading volume: (12 months) 20,000

Major shareholders:

Free Float 38.4 %

Family Heckmann 31.7 %

Family Witzany 29.9 %

Company description:

Nabaltec is focused on the production of functional fillers for plastics such as non-hazardous and non-toxic flame retardants used in electrical and electronic equipment.

Financials

Profit and loss (EUR m)	2010	2011	2012	2013	2014E	2015E	2016E
Net sales	112.7	129.0	129.2	132.9	144.5	156.0	167.0
<i>Sales growth</i>	54.3 %	14.5 %	0.1 %	2.9 %	8.7 %	8.0 %	7.0 %
Increase/decrease in finished goods and work-in-process	-0.1	3.7	0.1	1.4	0.1	0.0	0.0
Total sales	112.6	132.8	129.4	134.3	144.6	156.0	167.0
Other operating income	2.2	1.4	1.7	1.3	1.3	1.2	1.3
Material expenses	60.8	69.8	67.3	69.6	75.4	80.7	86.2
Personnel expenses	19.0	21.0	21.8	22.5	25.3	26.2	27.1
Other operating expenses	20.7	22.9	23.2	23.8	22.7	24.3	25.9
Total operating expenses	98.3	112.2	110.5	114.6	122.1	130.0	137.8
EBITDA	14.3	20.6	18.8	19.8	22.5	26.1	29.2
Depreciation	7.8	8.0	8.8	9.2	9.6	9.6	9.7
EBITA	6.5	12.5	10.0	10.5	12.9	16.5	19.5
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Impairment charges	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	6.5	12.5	10.0	10.5	12.9	16.5	19.5
Interest income	0.2	0.6	0.4	0.3	0.1	0.1	0.0
Interest expenses	5.3	6.9	6.3	6.2	4.1	3.7	3.3
Other financial result	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial result	-5.1	-6.4	-5.9	-5.9	-4.0	-3.6	-3.3
Recurring pretax income from continuing operations	1.4	6.2	4.1	4.7	8.9	12.9	16.2
Extraordinary income/loss	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Earnings before taxes	1.4	6.2	4.1	4.7	8.9	12.9	16.2
Taxes	-0.7	1.6	1.1	0.9	2.3	3.5	4.6
Net income from continuing operations	2.1	4.5	3.0	3.7	6.6	9.4	11.6
Result from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income	2.1	4.5	3.0	3.7	6.6	9.4	11.6
Minority interest	0.3	0.9	1.0	1.1	0.9	1.1	1.3
Net income (net of minority interest)	1.8	3.6	2.1	2.6	5.7	8.3	10.3
Average number of shares	8.0	8.0	8.0	8.0	8.0	8.0	8.0
EPS reported	0.22	0.44	0.26	0.33	0.71	1.04	1.28

Profit and loss (common size)	2010	2011	2012	2013	2014E	2015E	2016E
Net sales	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
Increase/decrease in finished goods and work-in-process	0.0 %	2.9 %	0.1 %	1.0 %	0.1 %	0.0 %	0.0 %
Total sales	100.0 %	102.9 %	100.1 %	101.0 %	100.1 %	100.0 %	100.0 %
Other operating income	1.9 %	1.1 %	1.3 %	1.0 %	0.9 %	0.8 %	0.8 %
Material expenses	54.0 %	54.1 %	52.1 %	52.4 %	52.2 %	51.7 %	51.6 %
Personnel expenses	16.9 %	16.3 %	16.8 %	16.9 %	17.5 %	16.8 %	16.2 %
Other operating expenses	18.3 %	17.7 %	17.9 %	17.9 %	15.7 %	15.6 %	15.5 %
Total operating expenses	87.2 %	87.0 %	85.5 %	86.2 %	84.5 %	83.3 %	82.5 %
EBITDA	12.7 %	15.9 %	14.6 %	14.9 %	15.6 %	16.7 %	17.5 %
Depreciation	6.9 %	6.2 %	6.8 %	6.9 %	6.6 %	6.2 %	5.8 %
EBITA	5.8 %	9.7 %	7.8 %	7.9 %	8.9 %	10.6 %	11.7 %
Amortisation of goodwill	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Amortisation of intangible assets	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Impairment charges	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
EBIT	5.8 %	9.7 %	7.8 %	7.9 %	8.9 %	10.6 %	11.7 %
Interest income	0.2 %	0.4 %	0.3 %	0.2 %	0.1 %	0.1 %	0.0 %
Interest expenses	4.7 %	5.4 %	4.9 %	4.6 %	2.8 %	2.4 %	2.0 %
Other financial result	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Financial result	-4.5 %	-4.9 %	-4.6 %	-4.4 %	-2.8 %	-2.3 %	-2.0 %
Recurring pretax income from continuing operations	1.3 %	4.8 %	3.2 %	3.5 %	6.2 %	8.3 %	9.7 %
Extraordinary income/loss	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Earnings before taxes	1.3 %	4.8 %	3.2 %	3.5 %	6.2 %	8.3 %	9.7 %
Tax rate	-45.5 %	26.7 %	26.8 %	20.2 %	26.0 %	27.0 %	28.5 %
Net income from continuing operations	1.9 %	3.5 %	2.3 %	2.8 %	4.6 %	6.0 %	6.9 %
Income from discontinued operations (net of tax)	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Net income	1.9 %	3.5 %	2.3 %	2.8 %	4.6 %	6.0 %	6.9 %
Minority interest	0.3 %	0.7 %	0.7 %	0.8 %	0.6 %	0.7 %	0.8 %
Net income (net of minority interest)	1.6 %	2.8 %	1.6 %	2.0 %	3.9 %	5.3 %	6.1 %

Source: Company data, Hauck & Aufhäuser

Balance sheet (EUR m)	2010	2011	2012	2013	2014E	2015E	2016E
Intangible assets	0.2	0.2	0.2	0.2	0.2	0.2	0.2
Property, plant and equipment	109.0	116.4	116.0	111.8	112.2	111.6	110.9
Financial assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FIXED ASSETS	109.2	116.6	116.2	112.0	112.4	111.8	111.1
Inventories	21.4	26.3	23.6	26.2	26.8	28.9	30.9
Accounts receivable	1.6	2.2	3.4	4.3	3.4	3.6	3.9
Other current assets	3.5	2.9	3.4	3.8	0.0	0.0	0.0
Liquid assets	29.0	16.3	14.3	29.7	28.4	27.2	24.1
Deferred taxes	1.3	0.9	0.6	0.3	0.0	0.0	0.0
Deferred charges and prepaid expenses	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CURRENT ASSETS	56.8	48.8	45.3	64.2	58.6	59.8	58.9
TOTAL ASSETS	166.0	165.4	161.5	176.3	171.0	171.6	170.1
SHAREHOLDERS EQUITY	46.0	50.0	49.4	51.1	57.4	65.5	74.7
MINORITY INTEREST	-4.0	-3.1	-2.0	-0.8	0.0	0.0	0.0
Long-term debt	73.6	68.9	59.9	70.6	60.0	50.0	40.0
Provisions for pensions and similar obligations	13.1	13.7	17.8	18.9	18.9	18.9	18.9
Other provisions	0.8	0.7	1.3	1.6	0.0	0.0	0.0
Non-current liabilities	87.4	83.3	79.0	91.1	78.9	68.9	58.9
short-term liabilities to banks	8.3	8.1	9.7	9.9	9.9	9.9	9.9
Accounts payable	11.2	10.0	10.4	8.7	11.5	14.0	13.3
Advance payments received on orders	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other liabilities (incl. from lease and rental contracts)	14.2	13.2	11.9	13.3	13.3	13.3	13.3
Deferred taxes	2.7	3.8	3.1	2.9	0.0	0.0	0.0
Deferred income	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Current liabilities	36.5	35.2	35.0	34.8	34.7	37.2	36.5
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	166.0	165.4	161.5	176.2	171.0	171.6	170.1

Balance sheet (common size)	2010	2011	2012	2013	2014E	2015E	2016E
Intangible assets	0.1 %	0.1 %	0.1 %	0.1 %	0.1 %	0.1 %	0.1 %
Property, plant and equipment	65.7 %	70.4 %	71.8 %	63.4 %	65.6 %	65.0 %	65.2 %
Financial assets	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
FIXED ASSETS	65.8 %	70.5 %	72.0 %	63.6 %	65.8 %	65.2 %	65.3 %
Inventories	12.9 %	15.9 %	14.6 %	14.9 %	15.6 %	16.8 %	18.2 %
Accounts receivable	1.0 %	1.4 %	2.1 %	2.4 %	2.0 %	2.1 %	2.3 %
Other current assets	2.1 %	1.8 %	2.1 %	2.1 %	0.0 %	0.0 %	0.0 %
Liquid assets	17.4 %	9.9 %	8.9 %	16.8 %	16.6 %	15.9 %	14.2 %
Deferred taxes	0.8 %	0.6 %	0.3 %	0.2 %	0.0 %	0.0 %	0.0 %
Deferred charges and prepaid expenses	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
CURRENT ASSETS	34.2 %	29.5 %	28.0 %	36.4 %	34.2 %	34.8 %	34.7 %
TOTAL ASSETS	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
SHAREHOLDERS EQUITY	27.7 %	30.2 %	30.6 %	29.0 %	33.6 %	38.2 %	43.9 %
MINORITY INTEREST	-2.4 %	-1.9 %	-1.2 %	-0.4 %	0.0 %	0.0 %	0.0 %
Long-term debt	44.3 %	41.7 %	37.1 %	40.0 %	35.1 %	29.1 %	23.5 %
Provisions for pensions and similar obligations	7.9 %	8.3 %	11.0 %	10.7 %	11.1 %	11.0 %	11.1 %
Other provisions	0.5 %	0.4 %	0.8 %	0.9 %	0.0 %	0.0 %	0.0 %
Non-current liabilities	52.7 %	50.4 %	48.9 %	51.7 %	46.1 %	40.1 %	34.6 %
short-term liabilities to banks	5.0 %	4.9 %	6.0 %	5.6 %	5.8 %	5.8 %	5.8 %
Accounts payable	6.8 %	6.1 %	6.4 %	4.9 %	6.7 %	8.2 %	7.8 %
Advance payments received on orders	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Other liabilities (incl. from lease and rental contracts)	8.6 %	8.0 %	7.3 %	7.5 %	7.8 %	7.7 %	7.8 %
Deferred taxes	1.6 %	2.3 %	1.9 %	1.6 %	0.0 %	0.0 %	0.0 %
Deferred income	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Current liabilities	22.0 %	21.3 %	21.7 %	19.7 %	20.3 %	21.7 %	21.5 %
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %

Source: Company data, Hauck & Aufhäuser

Cash flow statement (EUR m)	2010	2011	2012	2013	2014E	2015E	2016E
Net profit/loss	2.1	4.5	3.0	3.7	6.6	9.4	11.6
Depreciation of fixed assets (incl. leases)	7.8	8.0	8.8	9.2	9.6	9.6	9.7
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Others	-0.8	2.8	2.5	2.2	0.0	0.0	0.0
Cash flow from operations before changes in w/c	9.1	15.4	14.3	15.1	16.2	19.0	21.3
Increase/decrease in inventory	-2.2	-4.9	2.7	-2.6	-0.5	-2.1	-2.0
Increase/decrease in accounts receivable	-1.7	-0.6	-1.6	-1.3	0.9	-0.3	-0.3
Increase/decrease in accounts payable	4.1	-1.2	1.6	-2.9	2.8	2.5	-0.7
Increase/decrease in other working capital positions	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Increase/decrease in working capital	0.1	-6.8	2.7	-6.8	3.2	0.1	-3.0
Cash flow from operating activities	9.2	8.6	17.0	8.3	19.4	19.1	18.2
CAPEX	7.5	15.4	10.6	2.6	10.0	9.0	9.0
Payments for acquisitions	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial investments	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Income from asset disposals	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cash flow from investing activities	-7.5	-15.4	-10.6	-2.6	-10.0	-9.0	-9.0
Cash flow before financing	1.7	-6.8	6.4	5.8	9.4	10.1	9.2
Increase/decrease in debt position	28.7	-5.6	-8.4	9.7	-10.6	-10.0	-10.0
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Dividends paid	0.0	0.0	0.0	0.0	0.5	1.3	2.4
Others	-2.0	0.0	0.0	0.0	0.0	0.0	0.0
Effects of exchange rate changes on cash	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cash flow from financing activities	26.7	-5.6	-8.4	9.7	-11.1	-11.3	-12.4
Increase/decrease in liquid assets	28.4	-12.4	-2.0	15.5	-1.7	-1.2	-3.1
Liquid assets at end of period	29.0	16.7	14.7	30.1	28.4	27.2	24.1

Source: Company data, Hauck & Aufhäuser

Regional split (EUR m)	2010	2011	2012	2013	2014E	2015E	2016E
Domestic	35.1	40.7	40.0	40.9	43.5	46.0	48.0
yoy change	59.4 %	16.2 %	-1.7 %	2.2 %	6.4 %	5.7 %	4.3 %
Rest of Europe	50.2	58.3	59.9	63.6	66.0	70.0	75.0
yoy change	34.6 %	16.2 %	2.7 %	6.2 %	3.8 %	6.1 %	7.1 %
NAFTA	17.1	16.8	14.8	14.4	17.0	19.0	20.0
yoy change	119.5 %	-2.1 %	-11.9 %	-2.3 %	17.8 %	11.8 %	5.3 %
Asia Pacific	0.0	0.0	0.0	0.0	0.0	0.0	0.0
yoy change	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Rest of world	10.4	13.3	14.4	14.0	18.0	21.0	24.0
yoy change	72.8 %	27.8 %	8.9 %	-3.1 %	28.6 %	17.0 %	13.9 %
TTL	112.7	129.0	129.1	132.9	144.5	156.0	167.0
yoy change	54.3 %	14.5 %	0.1 %	2.9 %	8.7 %	8.0 %	7.0 %

Source: Company data, Hauck & Aufhäuser

Key ratios (EUR m)	2010	2011	2012	2013	2014E	2015E	2016E
P&L growth analysis							
Sales growth	54.3 %	14.5 %	0.1 %	2.9 %	8.7 %	8.0 %	7.0 %
EBITDA growth	283.5 %	43.6 %	-8.5 %	4.9 %	14.0 %	15.8 %	11.8 %
EBIT growth	-342.1 %	91.3 %	-20.0 %	5.0 %	22.7 %	27.6 %	18.1 %
EPS growth	-135.5 %	97.9 %	-41.5 %	28.5 %	115.6 %	45.6 %	23.5 %
Efficiency							
Total operating costs / sales	87.2 %	87.0 %	85.5 %	86.2 %	84.5 %	83.3 %	82.5 %
Sales per employee	312.2	328.3	317.5	320.3	348.1	371.5	392.9
EBITDA per employee	39.7	52.3	46.3	47.6	54.3	62.1	68.6
Balance sheet analysis							
Avg. working capital / sales	11.3 %	11.7 %	13.6 %	14.4 %	14.0 %	11.9 %	12.0 %
Inventory turnover (sales/inventory)	5.3	4.9	5.5	5.1	5.4	5.4	5.4
Trade debtors in days of sales	5.2	6.4	9.6	11.8	8.5	8.5	8.5
A/P turnover [(A/P*365)/sales]	36.4	28.4	29.4	23.9	29.0	29.0	29.0
Cash conversion cycle (days)	66.2	91.5	81.2	103.6	82.5	75.9	83.3
Cash flow analysis							
Free cash flow	1.7	-6.8	6.4	5.8	9.4	10.1	9.2
Free cash flow/sales	1.5 %	-5.2 %	5.0 %	4.4 %	6.5 %	6.5 %	5.5 %
FCF / net profit	97.5 %	-186.4 %	311.1 %	218.6 %	164.1 %	121.8 %	90.1 %
Capex / depre	96.5 %	191.5 %	120.4 %	27.8 %	104.2 %	93.8 %	92.8 %
Capex / maintenance capex	125.0 %	237.2 %	133.8 %	81.4 %	133.3 %	112.5 %	105.9 %
Capex / sales	6.7 %	11.9 %	n/a	n/a	n/a	n/a	n/a
Security							
Net debt	52.9	60.7	55.2	50.8	41.5	32.7	25.8
Net Debt/EBITDA	3.7	2.9	2.9	2.6	1.8	1.3	0.9
Net debt / equity	1.1	1.2	1.1	1.0	0.7	0.5	0.3
Interest cover	1.2	1.8	1.6	1.7	3.2	4.5	5.9
Dividend payout ratio	0.0 %	0.0 %	0.0 %	18.1 %	23.2 %	28.3 %	33.8 %
Asset utilisation							
Capital employed turnover	0.8	0.9	0.9	0.9	1.0	1.1	1.2
Operating assets turnover	0.9	1.0	1.0	1.0	1.1	1.2	1.3
Plant turnover	1.0	1.1	1.1	1.2	1.3	1.4	1.5
Inventory turnover (sales/inventory)	5.3	4.9	5.5	5.1	5.4	5.4	5.4
Returns							
ROCE	5.3 %	9.1 %	7.3 %	7.3 %	8.7 %	11.3 %	13.5 %
ROE	3.9 %	7.3 %	4.2 %	5.2 %	9.9 %	12.7 %	13.7 %
Other							
Interest paid / avg. debt	7.6 %	8.7 %	8.6 %	8.2 %	5.4 %	5.7 %	6.0 %
No. employees (average)	361	393	407	415	415	420	425
Number of shares	8.0	8.0	8.0	8.0	8.0	8.0	8.0
DPS	0.0	0.0	0.0	0.1	0.2	0.3	0.4
EPS reported	0.22	0.44	0.26	0.33	0.71	1.04	1.28
Valuation ratios							
P/BV	1.9	1.8	1.8	1.7	1.5	1.3	1.2
EV/sales	1.4	1.3	1.2	1.2	1.0	0.9	0.8
EV/EBITDA	10.8	7.9	8.6	8.0	6.6	5.4	4.6
EV/EBITA	23.5	13.0	16.1	15.0	11.5	8.5	6.8
EV/EBIT	23.5	13.0	16.1	15.0	11.5	8.5	6.8
EV/FCF	88.8	-24.0	25.1	27.3	15.9	13.8	14.4
Adjusted FCF yield	5.6 %	7.1 %	6.4 %	6.8 %	8.0 %	9.8 %	11.3 %
Dividend yield	0.0 %	0.0 %	0.0 %	0.5 %	1.5 %	2.7 %	3.9 %

Source: Company data, Hauck & Aufhäuser

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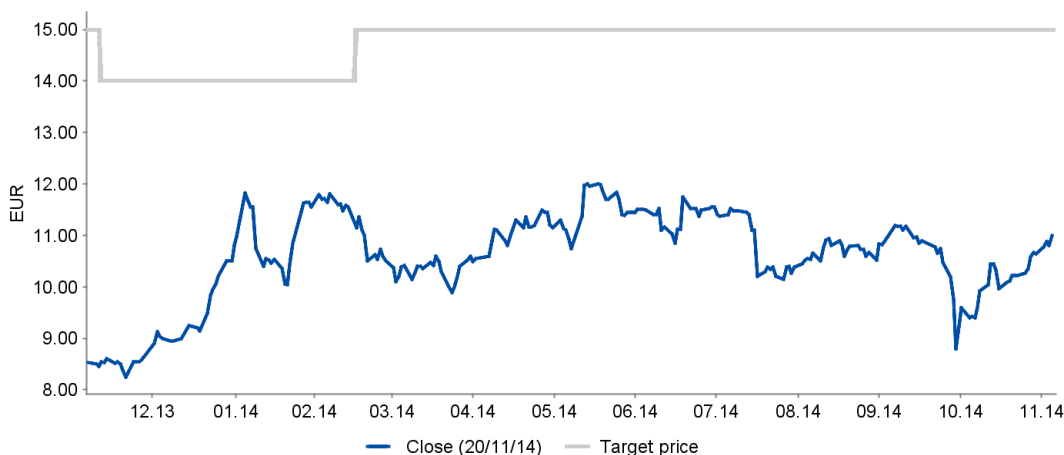
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Company	Disclosure
Nabaltec AG	2, 5

Historical target price and rating changes for Nabaltec AG in the last 12 months

**Price and Rating History
Nabaltec AG as of 21/11/14**

Initiation coverage
14-April-11



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